

For our Client, an international, generic pharmaceutical company we are looking potential candidates to fill several positions of:

2 x Medical Representatives (m/f) **based in Ljubljana or Gorenjska region**

Main tasks and responsibilities:

- Promoting of existing and new medicinal products to health care professionals (medical experts)
- Maintaining good relations and developing cooperation with existing key customers through regular visits/contacts
- Building professional relationships with new potential customers (new customer acquisitions)
- Increasing turnover targets and market shares of assigned products on designated territory
- Regular monitoring and reporting on market trends and competitor activities on assigned territory and initiating, implementing and following through various professional events (presentations, educations, congress).

Required qualifications:

- University degree (faculty bio-medical, bio-technical studies and natural and healthcare sector)
- B category driver's license and an active driver
- Readiness for field work
- Proficient knowledge of English language
- Proficient user of MS Office applications

Additional requirements:

- Good communication and presentations skills
- High commitment in achieving assigned goals with strong customer focus
- Organizational skills
- Independence and resourcefulness in work
- Good interpersonal skills and ability to work with people and team work.

Company offers:

- Full time, stable job
- Positive work environment with good interpersonal relations, open communication and team work atmosphere
- Standard means of work (car, mobile, laptop)
- Opportunities for professional development and career advancement based on personal performance and achieved results.

If you are interested in the position, please send us your CV and motivation letter in English language ASAP, latest by 8th of January, 2018 to e-mail: ana.culjak@expertus-solutio.com

Please note we will contact only candidates who meet the minimum requirements!